OUR COMPANY

Verdant Partners LLC is recognized as the leading business brokerage and consulting group for the global crop genetics industry. Founded in 1998, Verdant’s focus covers the span of crop production agriculture, with transaction experience extending beyond seeds and traits to all facets of crop-based agribusiness.

OUR BUSINESS

- Business Brokerage
  - Mergers & Acquisitions
  - Joint Ventures
  - Strategic Alliances
  - Post-Acquisition Integration
  - International Expansion

- Consulting
  - Strategic Development
  - Business Plan Implementation
  - Market & Industry Analysis
  - Valuation and Assessment

OUR CLIENTS

Our clients span the spectrum of agriculture, from:

- Closely-Held Businesses to Multinational Corporations
- Technology Startups to Large Financial Institutions
- Farmer-Owned Cooperatives to Major Food Companies

OUR TEAM

The Verdant team is comprised of professionals located in offices across the United States, Europe, and Australia. Each principal came to Verdant from senior management positions within the crop genetics industry or a related sector. The high level of expertise in the areas of finance, biotechnology, field crops, flowers, horticulture, and vegetables facilitates the proper and professional handling of business brokerage and consulting projects in the seed or agribusiness industries.

CONTACT

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I have known the people and reputation of Verdant Partners for quite some time but really came to appreciate the breadth of their abilities through the sale of Golden Harvest Seeds to Syngenta. This sale involved a complex set of negotiations and transactions requiring a high level of skill and expertise across several disciplines. Verdant Partners is first rate business people, good at both the big picture issues and detail orientation required in transactions of this nature.

Rob Robinson  
Former Executive Vice President  
J.C. Robinson Seeds, Inc.

The relationship with Verdant Partners has been instrumental in the growth and development of Floragenex. The team at Verdant Partners provided their experience and advice to help us refine our business strategy and identify the right partners and customers in the market. When the right opportunity came forward, they helped bring a deal together by creating a true “win-win” transaction delivering the resources and connections to the market that will help Floragenex build a great company. We are looking forward to our relationship with Illinois Foundation Seeds, Inc. and providing our DNA technology services to the global crop genetics industry.

Nathan Lillegard  
Co-Founder and President/CEO  
Floragenex

In order to stay competitive in the seed industry, the management of Hornbeck Seed Company decided to pursue a strategic partnership to accomplish the mission and goals set forth for our soybean research, seed production and processing company. Through our 30 years in business we had heard many people speak highly of Verdant Partners concerning the sale of business within the industry. Knowing of their extensive dealing in the genetics and seed industry we knew they were the obvious choice to contact about strategic business decisions for our family company. After months of searching, interviews, and planning, Alan Gould and Verdant Partners facilitated the right decision, with the right company, at the right time to align strengths of both companies for a successful merger.

Jeff, Troy, and Jon Hornbeck  
Managing Partners  
Hornbeck Seed Company

I worked with Verdant in the sale of Prairie Brand to DAS. Without the experience and expertise of Verdant it would be nearly impossible to put together the needed information to get the transaction completed and arrive at a fair valuation. Confidentiality and trust are essential in this type of transaction and I can’t imagine anyone being better at this than Verdant Partners.

Brian Sansgaard  
President  
Sansgaard Seed Farms, Inc.